



Inquiry Response Clock

Acknowledgement, routing, human response, next step, and coverage

Use this one-page summary as a discussion aid.

- 1** Separate first acknowledgement from meaningful human response.
- 2** Assign ownership before the inquiry gets stale.
- 3** Track movement toward tour, proposal, or booked status.

No fabricated benchmarks. Use with the full guide at insights.cliqspark.com.

Find My Next Step: <https://insights.cliqspark.com/find-my-next-step>